

# **Financing**

#### **Basic tariffs**

These conditions are valid for the registration of new transactions and are not the valid for revision of the terms of the concluded contracts

Parameter	Leasing 5-7-9%	Standart leasing
Basic interest rate on leasing programmes (% per annum)	From 5 to 9%	12%*
One-time fee for providing financing (% of the financing amount)	0,5%	

<sup>\*</sup> The interest rate can be reduced under the existing partner programmes with suppliers of leased assets.

### **Basic terms of interest payment**

#### **Affordable Loans of 5-7-9%**

These conditions are valid for the registration of new transactions and are not the valid for revision of the terms of the concluded contracts.

Parameter	Value
Interest rate	<ul> <li>7 or 9% per annum – in the first quarter (depending on the amount of income received per group for the last reporting year).</li> <li>From 5 to 9% per annum – from the next quarter (depending on the number of new jobs, reviewed quarterly)</li> </ul>
One-time fee for granting a loan	1–1.5% of the loan amountм

### **Business-overdraft (standard)**

Parameter	Value for all projects	
1-30 days	20,0%	
31-60 days	21,5%	
61-90 days	23,0%	
Agro clients	21,0%	
Exceeding the allowed period of use of the Credit	Double interest rate applied for the maximum term of the period of continuous use of the Credit	
One-time commissions for providing financing (% of the financing amount)		
for secured transactions	0,25%	
for unsecured transactions	1%	

### **Business-overdraft (automatic)**

Parameter	Value for all projects
1-30 days	22,0%
31-60 days	23,5%
61-90 days	25,0%
Agro clients	23,0%
Exceeding the allowed period of use of the Credit  Double interest rate applied for the maximum term period of continuous use of the Credit	
One-time commission for providing financing (% of the financing amount): $1\%$	

### **Credit line**

Parameter	Value	
Interest rates in UAH (% per annum)		
Turnover 90 days	variable - UIRD 3m + 6,0%	
Turnover 180 days	variable - UIRD 3m + 7,0%	
Turnover 270 days	variable - UIRD 3m + 7,75%	
Turnover 360 days	variable - UIRD 3m + 8,0%	
Interest rates in USD (% per annum)		

Parameter	Value	
Turnover 360 days	variable - UIRD 3m + 6,1%	
Interest rates in EUR (% per annum)		
Turnover 360 days variable - UIRD 3m + 5,4%		
One-time fees (for the provision of a financial loan; for financial credit management (with an increase in the contract limit); for the management of a financial loan (with an increase in the term of use of the loan) (% of the financing amount)		
for secured transactions	0.25%	
for unsecured transactions	0.5%	
Interest rates under the «Affordable loans 5-7-9%» program:	<ul> <li>for replenishment of working capital - 9% per annum</li> <li>for investment purposes - 9% per annum with an option of 7%-reduction provided that new jobs are created</li> </ul>	
Commission fee under the «Affordable loans 5-7-9%» program	1-1.5% (one-time payment) of the loan amount	

### **Business Instalment Ioan**

Parameter	Value
Interest rates in UAH (% per annum)	10.5%
One-time fee for providing financing (% of the amount)	0.25%

# **Agriseason credit line**

Parameter	Value
Interest rates in UAH (% per annum)	18%
One-time fee for providing financing (% of the amount)	0.5%

# Loan on deposit

Parameter	Value	
Loan interest rates		
Loan and deposit in UAH	+2,5% per annum to the deposit rate	
Loan and deposit in EUR/USD	+3% per annum to the deposit rate	
Loan in UAH, deposit in EUR/USD	21% per annum	
No fee is charged for granting the loan		

## **Guaranteed payments**

	Value	
Parameter	Standard projects Annual income of the company/group < UAH 500,000,000.00 Loan portfolio in the bank < UAH 30,000,000.00	Major projects Annual income of the company/group < UAH 500,000,000.00 Loan portfolio in the bank < UAH 30,000,000.00
Fee when paying at the expense of the bank	4% per annum (min UAH 5.00) Calculated from the date of payment initiation to the date of payment execution.	
Fee when paying at the expense of the client	No fee	
Interest rate when making a payment with credit funds	13% per annum Calculated from the date of payment execution up to 30 days.	
Fee for individual terms (% of the financing amount)		
Secured transactions	0.5%	0.25%
Unsecured transactions	1%	1%

### Loan under guaranteed inward payments

	Value	
Parameter	Standard projects Annual income of the company/group < UAH 500,000,000.00 Loan portfolio in the bank < UAH 30,000,000.00	Major projects Annual income of the company/group < UAH 500,000,000.00 Loan portfolio in the bank < UAH 30,000,000.00
Simplified terms and conditions		
Interest rate	13% per annum	
Individual conditions. Interest rate, % per annum		
2-90 days term	12.0%	10.5%
2-180 days term	13.0%	11.5%
2-360 days term	14.0%	12.5%
Fee for individual terms (% of the financing amount)		
For all transactions	1%	1%

# Additional expenses of the loan recipient for processing the transaction

The prices are indicative. The final amount of expenses depends on the parameters of the pledged objects and the tariffs of the partner companies.

Parameter	Value	
Insurance of the pledged object (% of the cost, annually)		
Light vehicles	from 4.68% per year	
Commercial vehicles	from 1.77% per year	
Trailers/semi-trailers	from 1.32% per year	
Agricultural machinery	from 0.5% per year	
Special equipment	from 0.7% per year	
Residential real estate	from 0.16% per year	
Commercial and office real estate	from 0.17% per year	
Equipment, office equipment	from 0.17% per year	
Goods in circulation	from 0.24% per year	
Land plots from 0.06% per year		
Assessment of the property offered as a pledged object by an estimating entity		
Residential real estate (apartments)	UAH 1,600.00-2,500.00	
Residential real estate (houses)	UAH 2,800.00-4,000.00	
Non-residential premises and buildings, including	UAH 2,000.00-14,000.00 depending on the area	

Parameter	Value
up to 100 sq. m	UAH 2,000.00-3,500.00
100-200 sq. m	UAH 3,500.00-4,000.00
200–500 sq. m	UAH 4,000.00-5,000.00
500–1,000 sq. m	UAH 5,000.00-7,000.00
1,000-2,000 sq. m	UAH 7,000.00-9,000.00
2,000-5,000 sq. m	UAH 9,000.00-14,000.00
5,000+ sq. m	UAH 1.50-2.00/sq. m
Used light vehicles	UAH 1,500.00-2,000.00
Used trucks and buses	UAH 2,000.00-2,500.00
Production lines	UAH 2,500.00+
Whole property complexes	UAH 20,000.00+
Real estate objects located on a separate land plot, including	UAH 8,500.00-24,000.00 depending on the area of the plot and the number of structures
up to 5	UAH 8,500.00-10,500.00
5-10	UAH 12,500.00-16,000.00
10-20	UAH 18,500.00-21,000.00

Parameter	Value	
20+	UAH 24,000.00	
Notarisation of the pledge (one-time)		
Notary services	UAH 1,500.00+	
State duty	0.1% of the cost	

### **Guarantees within Ukraine**

Guarantees opened by the bank*	
Type of service	Tariff
Provision of a guarantee/counter-guarantee (except for the unsecured tender guarantee and the unsecured guarantee for travel agents)**	0.2% of the amount of the guarantee/counter-guarantee (but not less than UAH 1,500.00 and no more than UAH 15,000.00)
Provision of an unsecured tender guarantee	<ul> <li>- UAH 2,000.00 (for a guarantee of up to UAH 75,000.00 included);</li> <li>- UAH 3,000.00 (for a guarantee of UAH 75,000.01-150,000.00 included);</li> <li>- 2% of the guarantee amount (for a guarantee in the amount of UAH 150, 000.01-1,000,000.00 included);</li> <li>- 1.5% of the guarantee amount (for a guarantee in the amount of UAH 1,000,000.01+)</li> </ul>
Granting/increasing the amount/extending the unsecured guarantee for travel agents for 1 year	UAH 3,600.00
Changing the terms of the guarantee/counter-guarantee***	UAH 1,000.00

Guarantees opened by the bank*		
Type of service Tariff		
Guarantee/counter-guarantee obligation (charged for all guarantees, except for cash-secured guarantees in the coverage account 2932/2952, unsecured tender guarantees, and unsecured travel agent guarantees)****	<ul> <li>At least 2% per annum (min UAH 300.00 per month) – secured by property rights to the deposit.</li> <li>At least 3% per annum (min UAH 300.00 per month) – secured by movable/immovable property.</li> <li>At least 4% per annum (min UAH 300.00 per month) – under other security, except for the deposit/movable/immovable property, or without security</li> </ul>	
Guarantees received by the bank*		
Type of service	Tariff	
Advising on guarantees/counter-guarantees***	0.1% of the guarantee/counter-guarantee amount (but no less than UAH 500.00 and no more than UAH 5,000.00)	
Advising on changes to the terms of the guarantee/counter-guarantee, including its early closure***	500.00	

\*\* Tariff is applied for cash-secured guarantees in the coverage account 2932/2952 provided that the customer is: a) a legal entity with financial class 10, b) an enterpreneur with financial class 5, c) a newly created enterprise/enterpreneur without calculated financial class.

\*\*\* The fee is charged for each change. If several changes are made at the same time, one fee is paid.

\*\*\*\* Payment for the guarantee by the bank with the bank's funds is a loan to the client under the terms specified in the guarantee agreement.

### **Letters of credit within Ukraine**

Letters of credit opened by the bank	
Type of service	Tariff
Granting/changing the amount/term of the letter of credit	0.2% of the letter of credit amount (but no less than UAH 500.00 and no more than UAH 5,000.00)
Changing the terms of the letter of credit, cancellation of the letter of credit	UAH 500.00
For the obligation under an uncovered letter of credit (charged for all letters of credit, except for letters of credit under monetary security in the coverage account 2932/2952)***	<ul> <li>At least 3% per annum (min UAH 300.00 per month) – secured by property rights to the deposit.</li> <li>At least 4% per annum (min UAH 300.00 per month) – secured by movable/immovable property.</li> <li>At least 5% per annum (min UAH 300.00 per month) – under other security, except for the deposit/movable/immovable property, or without security.</li> </ul>
Letters of credit received by the bank	
Type of service	Tariff
Advising on the letter of credit/changes to the terms of the letter of credit, including its cancellation**	UAH 500.00
Confirmation of the letter of credit: with coverage in PrivatBank	UAH 800.00

Confirmation of the letter of credit: uncovered

No less than 5% per annum (but not less than UAH 300.00

monthly)

<sup>\*</sup> All the tariffs are indicated without VAT.

<sup>\*\*</sup> The fee is charged for each change, including early cancellations.

<sup>\*\*\*</sup> The fee for payment under the letter of credit at the expense of the bank's funds is equal to the interest on loans for corporate clients approved by the Minutes of the CC of the bank's Management Board, effective on the date of signing the agreement on opening an uncovered letter of credit (paid under the terms of the agreement).

### **Promissory note transactions in Ukraine**

Type of service	Tariff
Cost of one promissory note bill (simple or transferable)	UAH 50.00, incl. VAT – UAH 8.33
State duty in the amount of 0.1 of the non-taxable minimum income of citizens for each bill	UAH 1.70

### International letters of credit

Letters of credit provided by the bank	
Type of service	Tariff
Opening or increasing the amount of the letter of credit	0.2% (min USD 100.00, max USD 2,000.00)
Payment under the letter of credit	0.15% (min USD 100.00, max USD 1,000.00)
Fee for unsecured transaction obligations	2% per annum – secured by property rights to the deposit, government bonds or under counter-guarantees of other banks; 3% per annum – secured by property; 3.5% per annum – under other security or blank. At least USD 20.00 per month
Sending payment documents between banks	According to the courier service rates
Amendment	50 USD
Letters of credit received by the bank	

Letters of credit provided by the bank	
Type of service	Tariff
Advising on the letter of credit/increasing the amount	0.15% (min USD 100.00, max USD 500.00)
Verification of documents under the letter of credit	0.2% (min USD 100.00, max USD 1,000.00)
Confirmation of the letter of credit	With coverage in PrivatBank - 0.15% (min USD 100.00, max USD 500.00). Without coverage - from 2% per annum (at least USD 20.00 per month).
Sending payment documents between banks	According to the courier service rates
Advising of amendment	50 USD

# **International guarantees**

Guarantees and stand-by letters of credit provided by the bank	
Type of service	Tariff
Granting or increasing the amount of the guarantee, stand-by letter of credit	0.3% (min USD 100.00, max USD 1,500.00)

Guarantees and stand-by letters of credit provided by the bank		
Type of service	Tariff	
Fee for unsecured transaction obligations	from 2% per annum – secured by property rights to the deposit, government bonds or under counter-guarantees of other banks; from 3% per annum – secured by movable or immovable property; from 3.5% per annum – under other security or blank. At least USD 20.00 per month	
Sending payment documents between banks	According to the courier service rates	
Amendment	50 USD	
Guarantees and stand-by letters of credit received by the bank		
Advising on guarantees, stand-by letters of credit, or inquiry on authenticity/increasing the amount	0.15% (min USD 100.00, max USD 500.00)	
Sending payment documents between banks	According to the courier service rates	
Advising of amendment	50 USD	

## **International payment collection**

Type of service	Tariff
Processing of payment collection documents (for export payment collection – registration, change of terms, cancellation of collection orders; for import payment collection – acceptance and transfer of documents, transfer or return of payment documents for collection, advising on changes in the terms of collection orders (namely, cancellation), making settlement using collection)	0.15% (min USD 100.00, max USD 500.00)
Sending payment documents between banks	According to the courier service rates

### Financing of international trade

Type of service	Tariff
Term	from several months to 1 year
Maximum amount	100% of the total contract amount
Contract amount	no less than USD 100,000.00
Cost of financing	It is determined in each individual case and depends on the current LIBOR/EURIBOR* rate. The security offered by the client and the history of cooperation are taken into account. * The EURIBOR or LIBOR rate is the seller's interest rate on the European and London Interbank Deposit Markets in EUR or USD, respectively.

# Additional expenses of the leasing recipient for processing the transaction

The prices are indicative. The final amount of expenses depends on the parameters of the leased assets and the tariffs of the partner companies.

Parameter	Value	
Light vehicles	from 4.45% per year	
Commercial vehicles	from 1.77% per year	
Trailers/semi-trailers	from 0.98% per year	
Agricultural machinery	from 0.38% per year	
Special equipment	from 0.6% per year	
Registration with state bodies (one-time registration)		
Agricultural machinery	UAH 3,000.00	
Vehicles	UAH 1,500.00	
Pension Fund duty (for light vehicles)		
Cost up to UAH 346,830.00	3% of the price without VAT	
Cost of UAH 346,831.00-609,580.00	4% of the price without VAT	
Cost of UAH 609,581.00+	4% of the price without VAT	
Installing GPS trackers (for light and commercial vehicles up to 3.5 tons)		
Tracker cost + installation	UAH 1,500.00 for 1 car	

Parameter	Value	
Assessment of the leased asset (one-time, indicative cost per unit)		
Production equipment	UAH 1,925.00	
Light vehicle	UAH 1,540.00	
Commercial vehicles	UAH 1,925.00	
Buses and minibuses	UAH 1,925.00	
Railway transport	UAH 2,090.00	
Agricultural machinery (self-propelled)	UAH 1,925.00	
Special equipment	UAH 1,925.00	

# Кредит під заставу ОВДП

Значення	Параметр	
Відсоткова ставка	17%*	
Разові комісії		
За надання фінансового кредиту	0,01%, min 1 000 грн (% від суми кредитного ліміту за договором)	
Додаткові комісії за документарними операціями	Облікові операції переказу внаслідок обтяження ЦП зобов'язаннями блокування/розблокування, без ПДВ (за посиланням)	

* Розмір ставки фіксується на рік з подальшим переглядом.	
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